

# **Enterprise Computing**



## Dell PowerEdge Intel/AMD Servers

12 Months 54% 24 Months 43% 36 Months 31% 48 Months 21% 60 Months 12%



## All Other Intel/AMD Servers

12 Months 44% 24 Months 35% 36 Months 25% 48 Months 17% 60 Months 10%



#### Solid State Drives (SSD) Storage Media

12 Months 60% 24 Months 38% 36 Months 27% 48 Months 15% 60 Months 10%



## HP Proliant Intel/AMD Servers

12 Months 54% 24 Months 43% 36 Months 31% 48 Months 21% 60 Months 12%



#### Aruba, Cisco, Juniper Networking

12 Months 55% 24 Months 40% 36 Months 31% 48 Months 21% 60 Months 12%



#### Dell EMC, NetApp Storage Systems

12 Months 35% 24 Months 22% 36 Months 16% 48 Months 9% 60 Months 4%



## Oracle/Sun SPARC Servers

12 Months 56% 24 Months 45% 36 Months 32% 48 Months 22% 60 Months 13%



# All Other Networking

12 Months 45% 24 Months 33% 36 Months 25% 48 Months 17% 60 Months 10%



#### All Other Storage Systems

12 Months 30% 24 Months 18% 36 Months 12% 48 Months 7% 60 Months 2%

Residual value is the FMV (Fair Market Value) as a % of OEC (Original Equipment Cost). The OEC does not include warranty, maintenance, or software costs. These values are estimates only. Actual value can vary based on condition, configuration, and market supply and demand.

# **End User Computing**



Dell, HP, Lenovo, Surface
Windows Notebooks
12 Months 60%
24 Months 36%
36 Months 24%

18%

12%

48 Months

60 Months



All Other
Windows Notebooks
12 Months 54%
24 Months 28%
36 Months 18%
48 Months 14%
60 Months 10%



Chromebooks

12 Months 50% 24 Months 27% 36 Months 17% 48 Months 11% 60 Months 8%



Dell, HP, Lenovo
Desktop Computers
12 Months 50%
24 Months 27%
36 Months 17%
48 Months 11%
60 Months 8%



22" and Larger Monitors

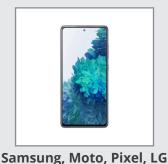
12 Months 50%

24 Months 25%

36 Months 15%

48 Months 10%

60 Months 5%



Android Cell Phones

12 Months 60%

24 Months 36%

36 Months 24%

48 Months 10%

60 Months 5%



Арріе масроокѕ		
12 Months	75%	
24 Months	53%	
36 Months	40%	
48 Months	33%	
60 Months	22%	



Apple iMacs	
12 Months	70%
24 Months	48%
36 Months	36%
48 Months	28%
60 Months	18%



Apple Iraus	
12 Months	70%
24 Months	49%
36 Months	37%
48 Months	27%
60 Months	22%



Apple iPhones		
12 Months	75%	
24 Months	53%	
36 Months	40%	
48 Months	24%	
60 Months	12%	



Mac Pros		
12 M	onths	75%
24 M	onths	53%
36 M	onths	40%
48 M	onths	33%
60 M	onths	26%



Mac Desktops		
12 Months	68%	
24 Months	42%	
36 Months	28%	
48 Months	18%	
60 Months	12%	

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